



// The organization was built on a simple idea: Customer Satisfaction is Everything.











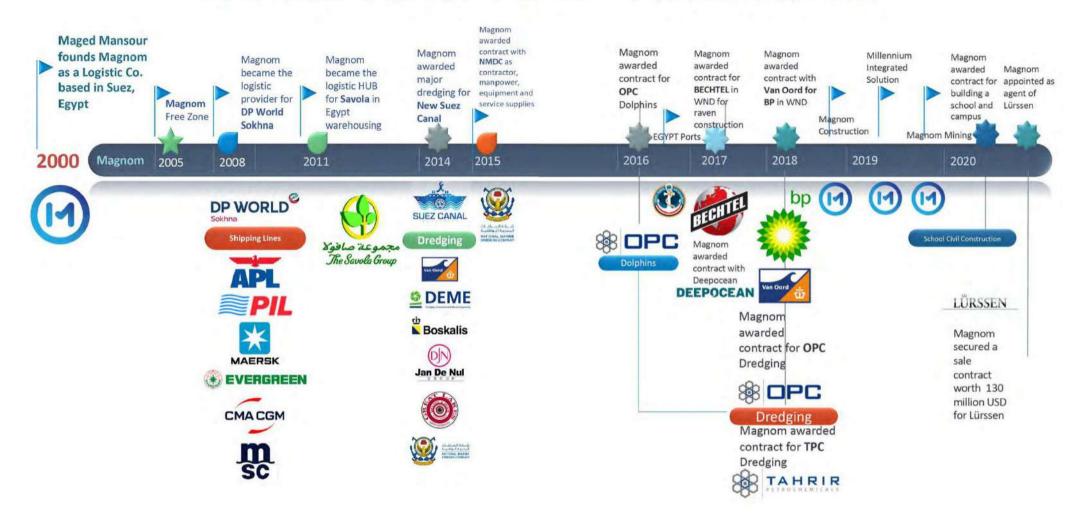








### MAGNOM KEY TIMELINE



# "MAGNOM'S

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Clients

Locations



- JOHN LASSETER

## # QUALITY IS THE BEST BUSINESS PLAN"

// Each project brings a unique perspective that allows Magnom to solve problems, overcome challenges and implement innovative services for our global client base.

## WITHKE!

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### WHO WE ARE

Magnom started as an equipment rental and manpower outsourcing company in 1999, and since then the company kept growing successfully with the mission "to continuously adapt to the innovative and creative changes in the logistic and marine construction fields, to provide total integrated solutions for every unique project." There is an undeniable link between the unique requirements of Magnom client's and Magnom's success. Magnom uses client's requirements as new opportunities to improve its services, by delivering above its clients expectations. The innovative and diverse crew at Magnom are forward-thinking and always looking for best quality services with a corporate consciousness.

Magnom as a company is not only diverse in the services and tailored packages it offers but Magnom's diversity reflects also in the family of experts that bring knowledge from various industries such as power generation, oil and gas mining, marine construction and labor outsourcing.

Now, 20 years later after Magnom was founded in Egypt, the company prides itself on its heritage and its entrepreneurial spirit that made Magnom transform throughout the years to a company that can offer its clients high quality tailored packages that contain all the specific tools to complete their projects successfully.

### "MAGNOM'S PROFESSIONALISM, RELIABILITY AND OUTSTANDING SERVICES THAT WERE PROVIDED WERE GREATLY APPRECIATED AND DID NOT GO UNNOTICED"

- NICHOLAS C. D'SOUZA - NIVIDC

// The organization was built on a simple idea:

Customer Satisfaction is Everything.





We strive to be a part of Rebuilding and Developing Modern Egypt to realize a greener and more sustainable future.

At Magnom we believe that what we do impact our community. We have faith that our corporate consciousness and innovative services will lead us to position our company as a market leader in our regional industry.

We draw our value from our entrepreneurial spirit that we keep alive through quality, loyalty and credibility.



## //OUR MISSION

TO BUILD LONG TERM
RELATIONSHIPS WITH OUR
CLIENTS.

-TO PROVIDE EXCEPTIONAL SERVICES BY ENSURING QUALITY AND EFFICIENCY IN ALL WE DO.

- TO DEVELOP THE SKILLS OF OUR EMPLOYEES THAT WILL ENABLE THEM TO ACHIEVE THEIR FULL POTENTIAL.

-TO MAKE A DIFFRENCE IN OUR COMMUNITY BY USING DIVERSITY AS OUR MINDSET.

"We aspire to become a leading logistic and contracting company, providing the total needs of our clients through offering tailored packages for each project, in a continual improvement process."



"TO ACHIEVE ALL YOUR DREAMS, YOU NEED ONE ESSENTIAL KEY; PASSION"

Maged Marie

I am personally passionate about quality and loyalty. And I believe that these passions as simple as they might sound have guided Magnom's success thus far.

When you are passionate enough about the things you

believe in, success will follow as a result.

We use quality and loyalty as ethics in the relationship with our clients and also as our mindset that we reflect on our clients to make them see Egypt in a diverse and beautiful way.

We care about our community not only on a business level but also on a social level.

We believe that what we do impacts our community by our endless loyalty, by using quality as our core value and by our entrepreneurial spirit.

The concept of diversity is what defines Magnom. Not only because of the diverse workforce and services Magnom offers, but also the diversity within the organization and the diversity of our clients.

Each project brings a unique perspective that allows Magnom to solve problems, overcome challenges and implement innovative and creative services for our global client base.

We are proud of our team of professionals and we have faith that our loyal family sharing our believes in loyalty and quality will lead us to position Magnom as a market leader in our regional industry. I thank all members of Magnom's family for their efforts and loyalty which have been the foundation of our company's continuous growth and success.

And last but surely not least, I want to thank our clients for their continuous trust and support they have invested in Magnom and we hope to continue to exceed your expectations.

## MAGNOM

- // Deal Brokerage & Agency
- // Construction
- // Equipment Rental
- // Transportation
- // Marine Construction
- // Industrial Labor
  Outsourcing &
  Manpower Services
- // Warehousing
- // Millennium Secure Solutions

GREAT THINGS IN
BUSINESS ARE NEVER
DONE BY ONE PERSON.
THEY'RE DONE BY A
TEAM OF PEOPLE.

STEVE JOBS

SERVICES

### //DEAL BROKERAGE & AGENCY;



### LÜRSSEN

In August 2020 Magnom became the exclusive agent in Egypt of **Lürssen**, the German famous designer and constructor of yachts, naval ships and special vessels founded in 1875.

Trading as Lürssen Yachts, it is one of the leading builders of custom superyachts such as Paul Allen's Octopus, David Geffen's Rising Sun, and Azzam, which at the time of construction in 2013 was the largest private yacht in the world.

Later on during the same year Magnom secured a first sale contract for Lürssen worth 130 million euro.

An additional preliminary sale and co-production deal for a comprehensive value of around **1 billion euro** was also inked in 2020.















### WE LIKE TO EXPRESS OUR SINCERE APPRECIATION AND GRATITUDE FOR THE EFFORTS AND PROFESSIONALISM OF

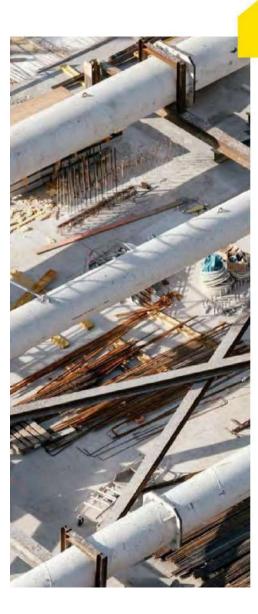
### MR. MAGED MARIE, CEO OF MAGNOM

MEMBER OF THE LÜRSSEN TEAM IN THE DISCUSSIONS LEADING TO THE FUTURE PARTNERSHIP BETWEEN THE EGYPTIAN NAVY AND LÜRSSEN CONCERNING PATROL BOATS OF TYPE OPB 40, CPV 60 AND 80 M MULTI ROLE VESSELS.



BREMEN, NOVEMBER 2020

### //CONSTRUCTION;



### CONTRACTING

Engineering knowledge and commitment to safety are guidelines in Magnom's contracting. Magnom operates across different fields of activity as it comes to contracting.

### OIL AND GAS

In the field of oil and gas Magnom provides you with all the essential services and tools you may need:

- Excavation
- Equipment Rental
- Manpower Supply
- Safety Supplies
- Pipelining Supplies
- Cable Pulling

### FACILITIES OPERATION AND MAINTENANCE

Having quality as our core value, we take pride in providing you high value services to maintain the quality that will ensure customer satisfaction. Our Operation and Maintenance program offers you besides professional cleaning, storing, restoration projects also extra standby equipment with every operation.

### **//EQUIPMENT**RENTAL;

You can contact Magnom 24/7 for equipment information or service, and your questions will be answered by a knowledgeable professional. Magnom can provide you with all the required tools, equipment and services to get your project completed from start to finish, within budget and on time.

"Magnom's response time is extremely quick which is really appreciated in our business" Paolo Pezzini - NMDC

We rent a high-quality brand-name range of equipment including earth moving, material handling, compaction, trenching, dredging and concrete finishing.

Renting from Magnom enables you to work green, with equipment that your operators will be familiar with.





## TRANSPORTATION;

Magnom provides multimodal transportation services.

Any mode of transportation can be facilitated dry van, reefer, heavy machineries, ocean container, or flatbed.

We handle less-than-truckload (LTL) shipments and any other types of shipments you may require.

It's crucial that your products are handled properly, delivered on time, and that your customers want to continue to do business with you as a result.

Our drivers place a great deal of importance on customer satisfaction and strive to insure all deliveries are executed seamless.





### //MARINE CONSTRUCTION; DREDGING, RECLAMATION AND EXCAVATION

Magnom Marine Construction, is primarily focused as a Marine Infrastructure and Utility Contractor performing construction projects, including; wharves, piers, terminals, marinas, bridges and more.

We are state licensed and fully insured with Egypt Longshoremen and Harbor Insurance. We offer a variety of specialty projects to commercial and public projects and beyond. All of our internal systems are designed around our philosophy of providing safe, efficient, and cost effective solutions for our clients.

Magnom has a reputation for performing highly complex tasks for our clients in the hydroelectric, salvage, pipeline, and submarine cable industries in a safe, quality and cost effective manner.

### SEAWATER DESALINATION (SWRO)

Seawater Reverse Osmosis is a complete system with feed water input and separate discharge pipes that needs detailed execution.

At Magnom we comprehend the exactness and accuracy that is required with SWRO and therefore we take care of the entire system installation.

Our package contains:

- Trench Dredging
- Pipelines
- Diving
- Backfilling Underwater
- Welding/Cutting
- Sheet Piles



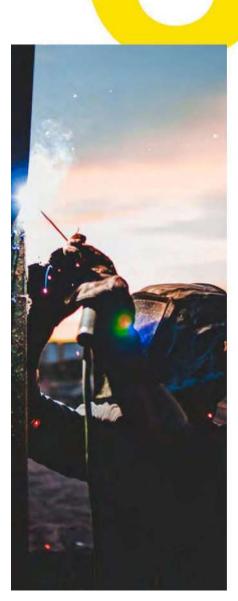


### DREDGING

The dredging process consists of losing the soil on the seabed with cutter head, then transporting a mixture of soil and water via the dredge pumps (underwater pump and 1 or 2 in board pumps) through a floating and shore pipeline for further transport to a discharge location.

Different cutter head can be fitted depending on the encountered soil conditions. Cutter head are interchangeable on site, providing maximum flexibility when dredging different soil types. The cutter heads are fitted with cutter teeth.

### INDUSTRIAL LABOR OUTSOURCING & MANPOWER SERVICES;



### Industrial Labor Outsourcing

Our industrial labor outsourcing service recruits and maintains workers that you may need for your factories, vessel and warehouses, such as packers for production lines.

These are usually low skilled or unskilled jobs that may include skilled or qualified supervision and management staff. We take on the entire process of recruiting these workers, managing their employment contract as well as managing their monthly or weekly payment of wages.

### Further examples of the type of industrial labor that we can outsource include:

- » Foremen
- » Supervisors
- » Team leaders
- » Artisan's assistants
- Sorters
- » (Non) Experienced fire fighters
- » Drivers (first & second license)
- » Forklift drivers
- » Landscaping crews
- » Fitters
- » Industrial cleaners
- » Divers
- » Engineers
- Cooks
- » Welders
- » Clerical Staff
- » Mechanics
- » Electricians
- » Riggers

### Manpower Services

Our Manpower Services team provides various manpower outsourcing services. We are leading manpower suppliers in the following categories:

- General helpers and semi skilled workers
- Skilled manpower carpenters, painters, electricians, mechanics, masons, welders, fabricators, plumbers and steel fixers.
- Drivers light & heavy-duty drivers, mini bus drivers, heavy bus drivers, motorcyclists, forklift operators and heavy equipment operators.
- Warehouse operators
- Waiters, office boys and assistants

The Magnom advantages if you avail our manpower outsourcing and manpower supply services include:

- We are authorized to provide manpower services and outsource manpower in Egypt and we take care of all related paperwork and administrative processes.
- In addition to providing manpower supply in Egypt, we also provide our personnel to ensure a smooth process.
- Accommodation and transport
- Sponsorship
- Medical insurance
- Payroll and attendance
- Other benefits as per Egypt labor law



## WAREHOUSING;









Dry warehousing is a great option for dry storage of products that don't have strict temperature requirements.

Magnom warehouse (10K square meters) dry and ambient facilities are strategically placed at Sokhna, neighboring major highways and ports for customer convenience.

Magnom warehouses has a list of value added services, common and specialized warehousing services, knowledgeable cross trained employees and a campus facility structure to handle the various needs of your unique program.

Magnom has accumulated the experience, workforce and assets necessary to be flexible. Whether your inventory is racked, floor stacked, non-stackable, you can rest assured Magnom has your supply chain covered.

Online request or additional information?

Please visit our website:

www.magnomegypt.com

### //WILLENNIUM SECURE SOLUTIONS;



A Magnom Holding Company, Millennium Secure Solutions has been established in 2020, our aim is securing people, properties and assets by Assessing and mitigating security risks.

Our strategy is to combine People, Experience and Technology to achieve customer satisfaction and best in class services.

Millennium team have the best in class risk management experiences and knowledge. Our team is carefully selected with international standards to provide our clients with professional services.



- Manned Security Services
- VIP Close Protection Services
- Risk Management Services
- K9 Services
- Training Services
- Event Management Services
- Emergency services
- VIP Airport Meet & Greet
- Electronic Security Solutions

















### //MAGNOM

MINING;

MAGNOM Mining is an Egyptian company that was born out of MAGNOM Holding Group. It mainly operates in mineral processing, mining operations, and consultation with a portfolio of high potential and and strategical assets that provide supply security, operational quality, and a pipeline of opportunities.

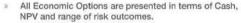
The Company's objective is to maximize value to its shareholders through the development of minerals processing or commercialization of opportunities in base and precious metals within Egypt.

Today, our most valuable asset is our dynamic, dedicated, and committed team that comprises geological consultants, project managers, logistic experts, technicians, and data management specialists. Collectively, they apply their extensive knowledge and experience and use the latest technologies to optimize mining operations, increase efficiency, develop innovative approaches, and deliver the highest quality products that meet clients' needs and objectives.

### Objectives: - Optimize Operations - MAGNOM will:

- Identify economic potential available to the client by changing the operating philosophies and redesigning core processes.
- The changes in the Core Process and subsequent Economic Potential Options can include options with or without capital expenditure.





 When certain Operating Philosophies are changed, Hidden Value often becomes available and the Core Process can be redesigned accordingly.

### - Lowest Cost Platform - MAGNOM will:

- Identifies the minimum amount of work required to achieve the volume and value targets.
- Provides greenfield projects with a scientific understanding of the basic equipment and labor equation required for an operation before any money is spent on equipment and infrastructure.
- Identifies non-value adding functions that most brownfields organizations accumulate over time eliminates waste scientifically, not opportunistically
- Identifies the lowest fixed cost platform and variable cost flexing to cater for volatility



MAGNOM Saudi Properties is an Egyptian incorporated company established in 2021 as a commercial alliance between MAGNOM Holding Group and Rawabi Group part of Nesma Group in Saudi Arabia. We operate in real estate investment, touristic development, and construction, encouraged by the initiative of creating notable projects in the commercial and residential sectors that distinguished from the competition with the contemporaneity of its concepts. We've built our joint venture on shared vision and ethos. We focus on adapting our future projects to meet the most updated development criteria and specifications and responding to the constantly changing demand while maintaining high quality proper delivery. MAGNOM Group unlocks new value in every sector and has set remarkable milestones in the construction business, such as MAGNOM Iconic tower located in the new Central Business District (CBD) in the New Administrative Capital. We'll continue to develop more successful projects through our new development arm MAGNOM Saudi Properties, to flourish our sustainable and constant growth.

We endeavor to provide an exceptional level of services and expertise in real estate investments, touristic development, and construction to meet the advanced needs of the industry through conducting all of our business with the highest levels of professionalism, honesty, and integrity.





To be the most professional real estate and construction investment company nationwide and keep developing the best projects across all property sectors while driving meaningful value and ensuring a cohesive approach.

### /MAGNOM CONSTRUCTION;



MAGNOM Construction is an Egypt-based, full-service construction company with a passion for results. From consultation and pre-construction phase to project management, execution, and post-construction, we provide complete turnkey services, including procurement of all needed equipment and material. As a Magnom Holding Company, we utilize our resources and apply our vast expertise to provide world-class construction services.

Our team of engineers and experts is capable of leveraging innovation to meet emerging challenges in even the most complex areas while striving to meet intricate specifications and timeframes.

Being innovative and committed characterizes our approach. and act professionally defines our intent. We handle every project with persistent accountability. We listen to your requirements and develop strategies based on your needs and vision. We update and emphasize the goals throughout the project and set clear milestones to address your needs and achieve your expectations. Whether you need advisory or entirely new construction, choosing Magnom Construction means you're gaining a reliable and sustainable full-scale partner with a massive network of experts and specialists







Magnom Logistics is one of the largest logistics companies in Egypt and the Middle East, with a vast integrated logistics network.

Since 1999 we have been dedicated to serving clients' complete logistics needs, from planning to execution through a broad range of services that include contracting, equipment rental, transportation, marine construction, labor outsourcing, and warehousing. In addition to our complete supply chain consulting services from network strategy, inventory optimization, and transportation management to location selection, facility design, and performance metrics all our services are designed for operational excellence. Combining our data-driven approach with our team's solid experience, we provide incorporated solutions that support businesses worldwide of all sizes and scopes more efficiently.





Our diversified family of companies includes expertise at every step along the logistics journey with proven knowledge from various industries such as power generation, oil and gas mining, marine construction, labor outsourcing, and power stations. Over 20 years, we've built strong customer relationships, and we've realized as well that every request we handle is a vital component of our success. That's why we take our corporate responsibility seriously by sticking to the highest ethical, honest, and sustainable business standards. Our ingenuity, customer dedication, and



HOMFIN

### PROJECTS

- 1. New Suez Canal Project
- 2. Adabiya Port Expansion
- 3. Ras Elteen Marine Platform
- 4. New National Ring Road
- 5. Quay at Caeser Bay North Coast
- 6. Sokhna Port Marine Platform
- 7. Abu Qir Marine Platform
- 8. Development of EHC OPC Gas Tankers Berth
- 9. Rock Trucking & Dumping with Van Oord
- Excavation works for Raven Surge Pond 35000 m<sup>3</sup> in Seven Days with BP, Bechtel & Van Oord
- Skilled Manpower Supply with Engineering, Procurement and Construction contract for GS E&C Hydro-Cracker Plant Project At Mostord
- 12. West Nile Delta Landfall
- 13. Supply of Heavy Equipment to NMDC for Sokhna Project
- 14. Supply of Heavy Equipment to EPS Pvd Project
- 15. Labor Supply for Egyptian Hydrocarbon Corporation
- 16. Renting Our Warehouse to The Savola Group
- Building Gravity base reinforced concrete slab at Atoll West Harbour PHPC With Deepocean & Subsea?
- 18. Providing Heavy Equipment to Hassan Allam Sons
- Supplying Material for Asphalt Mixed Plant for Suez-Cairo Road Project
- 20. Supplying Heavy Equipment for Burllus Power plant
- 21. Egyptian Hydrocarbon Corporation
- 22. Savola Group
- 23. Providing Heavy Equipment to Hassan Allam Sons
- 24. Suez-Cairo Road Project (Asphalt Mixed Plant)
- 25. Burllus Power plant
- 26. Manzlah Lake development
- 27. Asyut Power plant project
- 28. Hassan Allam Giza North Power Plant
- 29. Bernice Port development
- 30. Soil Improvements (Ain Sokhna East New Suez Canal)
- 31. Regional Ring Road
- 32. Ras Gargoub Port Dredging
- 33. Menard Soil Improvement
- 34. School Complex El- Rabwa network
- 35. Porto Matruh (Break Water)
- 36. NMDC Manpower services and Labor outsource
- 37. Benban Solar Park (SUN GAMA)
- 38. NMDC Sheet piles supplies
- 39. Orascom Asyut Power plant project
- 40. Hassan Allam Giza North Power Plant
- 41. Genko Keller Soil Improvements (Ain Sokhna East New Suez Canal)
- 42. Regional Ring Road raw material supplies

We have executed various projects through which we developed our core competencies in the field of infrastructure & marine contracting, warehousing, equipment rental, labor outsourcing and transportation.

Listed below are some of the previous and current projects executed by our company.





















NEW SUEZ CANAL PROJECT // Location: Suez Canal, Egypt. Client: Great lakes - Dredging International (Deme) - NMDC.





WND PROJECT Excavating 35,000 m² in 7 days // Location: Raven Surge Pond, Idku. Client: Bechtel



Adabiya Port Expansion Location: Adabiya port, Elshokhna, Gulf of Suez, Egypt Client: AMMCO

Rock trucking, dumping and transporting Location: Adabiya to Idku stock pile area Client. Van Oord





Quay at Caeser Bay North Coast Location: North Coast Client: SODIC



Development of EHC - OPC gas tankers berth Location: Elsokhna, Gulf of Suez, Egypt Client: OPC - EHC

### El Rabwa Educational Complex - Phase 1



### Al Rabwa Network

A school complex in which the project consists of 4 schools along with an admin building, theaters and playgrounds.

MAGNOM Construction holds the privilege of executing the project beginning with the pre- construction phase all through till the final delivery.



















## // SAFETY DOESN'T HAPPEN BY ACCIDENT"

SAFETY RULES

// At the end of the day, the goals are simple: safety and security.

### SAFETY & CORPORATE;

Magnom's corporate policies outline how our business principles align with our core values, ethical responsibilities, and legal obligations.

These policies demonstrate our commitment to operate with the highest standards of excellence.



### SAFETY;

Magnom is committed to continuous efforts to identify and eliminate or manage safety risks associated with its activities. Accordingly, the Corporation's policy is to:

- Design and maintain facilities, establish management systems, provide training and conduct operations in a manner that safeguards people and property;
- Respond quickly, effectively and with care to emergencies, work with zero accidents, cooperating with industry organizations and authorized government agencies;
- Comply with all applicable laws and regulations, and apply responsible standards where laws and regulations do not exist;

- Conduct and support research to extend knowledge about the safety effects of its operations, promptly applying significant findings and, as appropriate, sharing them with employees, contractors, government agencies, and others who might be affected:
- Clarify to all employees, contractors, and others working on its behalf their responsibility and accountability for safe performance on the job and encourage safe behavior off the job;
- Undertake appropriate reviews and evaluations of its operations to measure progress and to ensure compliance, with this policy.

### ENVIRONMENT;

Magnom's corporate conscious reflects their investment and care about the environment by sustainable operating.

With quality and loyalty as Magnom's core values, the company makes contributions to the local community to improve the quality of life and the environment by supporting new developments as well as ongoing initiatives.

Quality, Safety and Environment are Magnom's guidelines on every work site, which helps us achieve our goal of zero injuries and zero harm to the environment.

At Magnom we take our responsibility for the environments protection by;

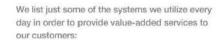
- Placing Recycle Bins at every work site, in doing so we change the mindset of our labors who are not all familiar with the separation of waste for recycle purposes.
- Waste collection program via Waste Transfer Stations.

All actions and policies are in harmony with the Egyptian Environmental Protection Law.





## TECHNOLOGY;



- 1. EDI
- 2. Route Optimization
- 3. Dispatch Management
- 4. Route Monitor
- 5. Exception Reporting
- 6. Alert
- 7. Management
- 8. Driver Handheld
- 9. Customer Pre-Delivery Notification
- 10. Visual Proof of Delivery
- 11. Customer Delivery Status Lookup
- 12. Map of Location and Progress
- 13. Custom Reports



Tracking keeps us aware of our machine locations, status information, and historical tracking let us view a complete history of all tracking sessions recorded over time. Our GPS solution also includes a complete report suite our client, so you can see your data & reports in one easy-to-read format.







Locate tracked assets and employees in case of an emergency; when you know how your operations are running, you can improve safety, integrity & the performance of your company.





































-Magnom Projects





















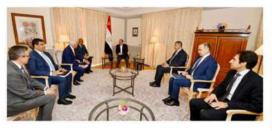






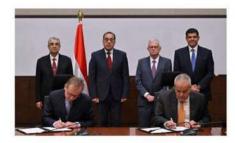


























































































"When preparing to deliver our contracted scope, we were subject to stringent requirements and high expectations. These expectations were met by Magnom in delivering the specified scope on a tight schedule and in a safe and environmentally conscious manner."

- Hans Koppelaar, Van Oord

"Bechtel recognizes the effort, and the professionalism made by Magnom, who performed the sump excavation work throughout the public holiday, in a safe matter and ahead of schedule. Job well done!"

- Bobby Ferrell, Bechtel

"I want to express my sincere appreciation about the outstanding services that were provided by Magnom. It has been a great relief to deal with your organization in people sensitive situations. I appreciate your extra effort and I am sure my experience with Magnom will continue to be positive."

- Nicholas C. D'Souza, NMDC













































































## OUR OCATIONS

TO STAY ON
THE MAP YOU
HAVE GOT TO KEEP
SHOWING UP.

### Head Office:

2/A2/102 First Floor, Business Park Emaar Mivida Compound, New Cairo

Postal Code: 11835 P.O.Box 341 Hotline: 19171

### Suez Office:

23 July St, Al-Nasr Tower, Suez

Mail box, Suez 222 Tel: +2 062 3303366 Fax: +2 062 3303377

### Dubai Office:

Dubai silicon Oasis, DDP, Building A2, Dubai, United Arab Emirates

### Sokhna Warehouse:

Warehouse Sokhna - The Egyptian Chinese J.V company for Investment TEDA, EL-Ain EL-Sokhna

Postal Code: 43713 Tel: +2 062 3316333

